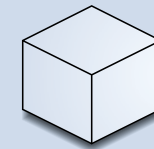


Quality is not accidental, it is the result of effective business processes
by KORN CONSULT GROUP®



KORN CONSULT GROUP

EXCELLENCE IN
TECHNOLOGY & OPERATIONS

Business growth and increased competitiveness through strategic management of innovations, product development and high production performance orientated towards results

The Business Challenge in the Field of High Technology

Losses in the start-up stage and quality issues in serial production fundamentally arise in the early phases of product development and planning. Inadequate and/or insufficient supplier development, poor integration of production planning, immaturity of product concepts and production processes can lead to delays in product availability, high cost of product and yield losses in the production plant. In this scenario profitable growth can only be achieved on a limited basis or can simply not be reached at all.

Bridging the Gap between Development and Production

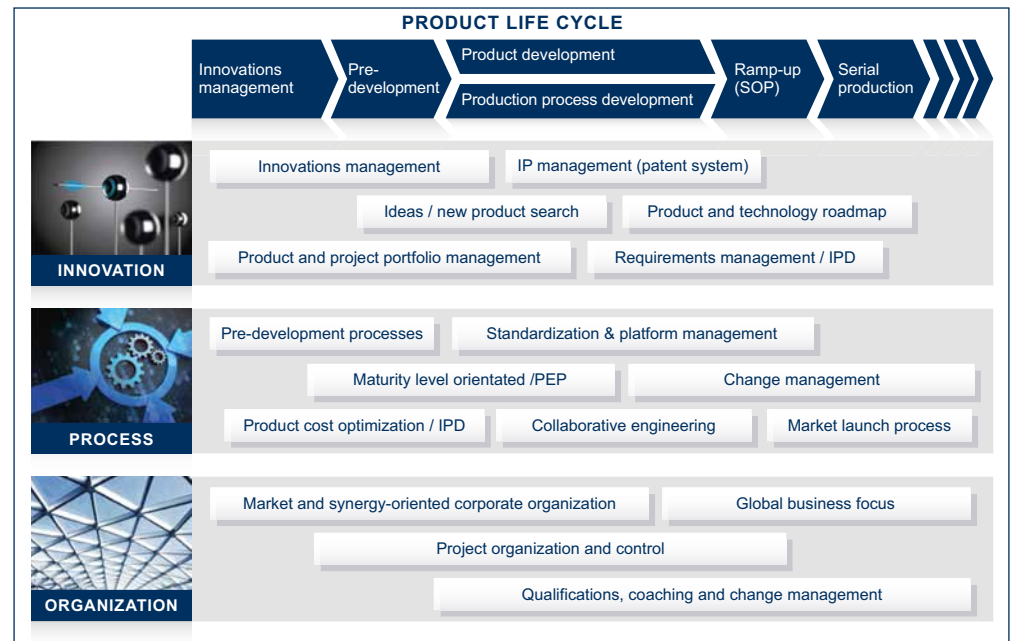
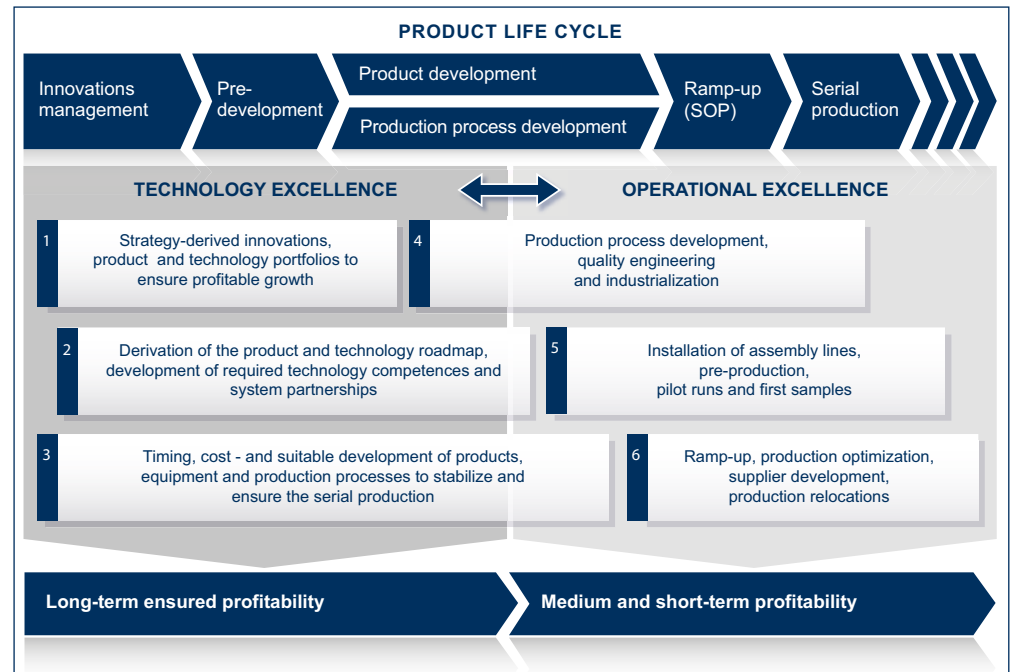
In order to close this breach, KORN CONSULT works for you on both aspects. On the one hand, in the short-term, by ensuring that SOP and development meet the required quality in serial production. On the other hand, in the long-term, by improving the performance of product and process development. We strongly pursue a goal-oriented innovation management, so that success-relevant technological competences for products and manufacturing processes are available in the required time. The key is consistency from the initial idea to serial production, and that everything is managed thoroughly by the same team.

Benefits to Ensure Long-term Profitability

INNOVATION: We continuously recognize and model the changes. Together with our customers, we develop market and technology strategies adapted to their needs and requirements. Our team creates new technology positions, processes, products and services. Only when sustainable market and customer added value is created, can we talk about innovation.

PROCESS: We pursue efficient and robust processes, in order to bring products most economically and with the expected quality to the required market maturity. We strive to be in control of the continuous increase of complexity in development projects in a dynamic environment, from the initial idea up to stable serial production.

ORGANIZATION: We help to develop an efficient company and project organization, clearly allocating roles and responsibilities with emphasis on the economic and customer focus. The efficient integration between project and company organization provides more agility and profitability in the interdisciplinary product development.

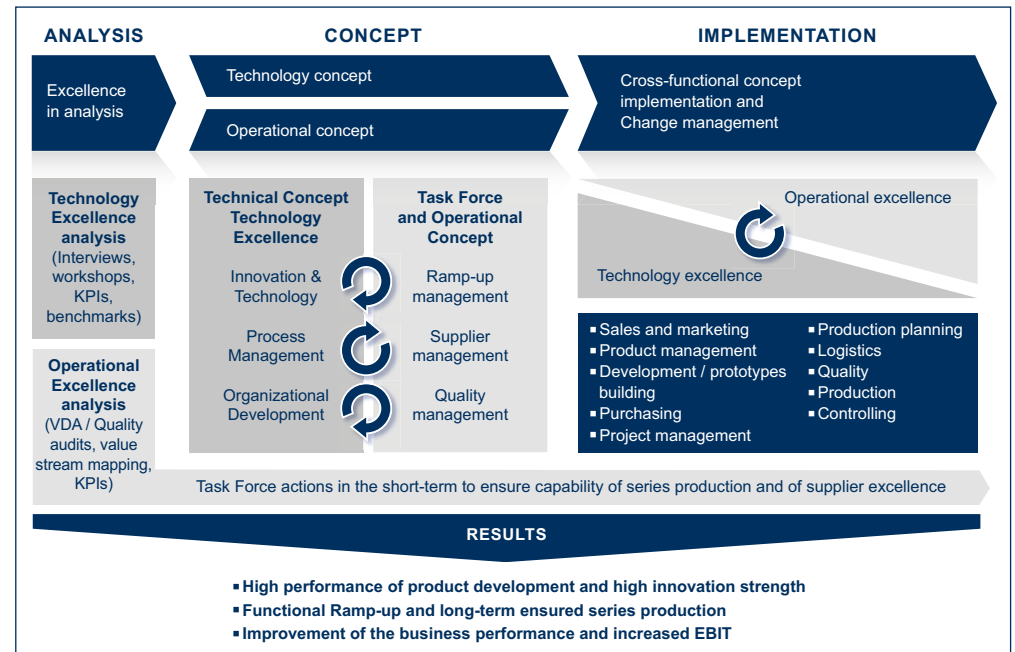


Compact in the Analysis – Full Focus on the Implementation

ANALYSIS: We specifically recognize and evaluate the growth potential of performance and quantify it based on performance indicators and comparative figures. The knowledge and experience of best practices of the operative daily business substantiate the results of the analysis and establish a basis for the acceptance of the need for change.

CONCEPT: We support an integrated and integral concept development that emerges from close collaboration with your employees and that provides accepted and „doable“ problem-solving approaches. This way a synergy and efficiency potential arises between development and production processes.

IMPLEMENTATION: We actively support and enable cross-functional implementation of problem solving concepts up to the settled daily business operations and take over part of your responsibilities. Production and development departments learn intensely from each other leading to Excellence in Technology and Operations.

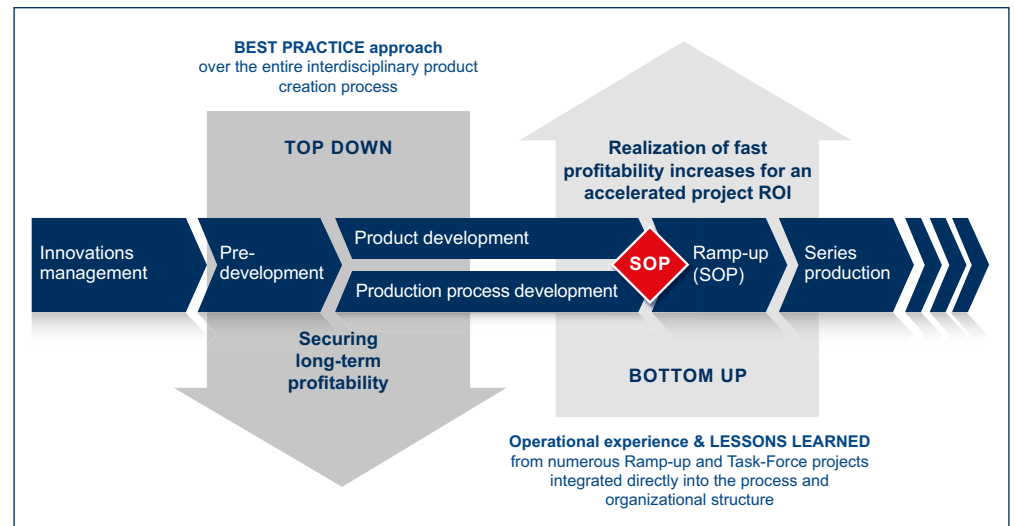


Best Practice Knowledge Combined with Operational Experience

TOP DOWN: We evaluate the tested BEST PRACTICES approach and adapt them to the customer requirements and challenges. Our team generates problem-solving methods based on a holistic point of view of the interdisciplinary product creation process, from the initial product idea up to stable serial production.

BOTTOM UP: Practical operational knowledge and LESSONS LEARNED from numerous projects are integrated into the process and organizational structure. Thus, profitability increases are achieved early on in the project progression.

The combination of our TOP DOWN & BOTTOM UP approach increases the feasibility and chance of success of change projects. It thereby creates significant customer added value through the increase in profitability and income. This approach is one of our unique features, which you can use successfully for your company.





Practical Experienced Team of Consultants in the Industry

- CEO with technical knowledge, Plant Managers
- R&D Managers, R&D Project Managers, Technologists
- Production Process Managers, Quality Planners
- DGQ/EOQ Quality Manager
- Certified Auditors, Six Sigma Black Belt, System Analysts

More than 13 Years of Experience in

- Technology and R&D Management
- Process and organizational development (Technology, Product Development, Production Planning and Operations)
- Production Process and Equipment Planning, Operative Equipment and Tool Management
- Strategic and operative Ramp-up Management
- Operative Supplier Development
- Quality Process Management (QM), Audits and implementation according to VDA standards

Cultural Experience and Skills

- At 13 international locations
- With more than 80 consultants



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